



Improving
Gas Safety
With Finnish
Gas Detection
Solutions
20.5.2015

Who are we

- A Finnish private owned share holding company, which is specialised in developing, designing, manufacturing, selling and servicing equipment and purpose made systems for detecting and monitoring gas concentrations in the air
- Established at year 1981
- Residence in Turku in Finland



Results with values

- Quality assurance with SFS-EN ISO 9001
- Complete Solutions, controllers, detectors, alarm devices, remote alarms, interconnections, uninterruptible power supplies, services, software...
- Affordable Gas Detection Systems, right instrument to right places, digital systems, decentralized and modular systems, life cycle support
- Every customer is important, site specific documentation
- Compatibility with 4-20mA linear output and field buses
- Continuity with experience, more than 30 years on the market



FOOD INDUSTRY

Oy Gustav Paulig Ab:n Uusi
paahitimo
Arla Ingman Oy
Valio
Atria
HK-Ruokatalo
Saarioinen
Snelman Oy
Korpela Oy
Vaasan & Vaasan
Fazer Oy
Olvi Oy
Oy Sinerbrychoff Ab
Raisio Yhtymä
Genencor Oy
Viking Malt Oy
Kilon Logistiikkakeskus, Inex
Partners
Polarica Oy Ab
Altia Oyj, Koskenkorvan tehdas
Lännen tehtaat Oy
Yrjö Wigren Oy
Helsingin Tukkutori Oy, Helsinki

PROCESS INDUSTRY

Tamfelt Oy
Fortek Oy
Stora Enso Oy
UPM-Kymmene Oy
Rolls Royce Oy
Boliden Oy
OMG Nickel Oy
Wärtsilä Diesel Oy
Paroc Oy Ab
KWH - Mirka Oy
Orion Oyj
Nolro Oy
IDO-Kylpyhuoneet Oy
Avesta Polarit Stainless Oy
Kemira Oy
Outokumpu Poricopper Oy
Finnish Chemicals Oy
Arabian tehtaat Oy
Hackman - Iittala Oy
Gyproc Oy
Moventa Parkano Oy
Mäkelä-Metals Oy
Metso-Paper
Outotec Oy
Yara Suomi Oy
Ecocat Oy

SHIPS

Mein Schiff 1 - 4(Germany)
Freedom of the Seas (USA)
Liberty of the Seas (USA)
Independence of the Seas (USA)
Oasis of the Seas (USA)
Allure of the Seas (USA)
SuperSpeed 1, Color Line (Norway)
SuperSpeed 2, Color Line (Norway)
Viking XPRS, Mariehamn
Viking Grace, Mariehamn
Merivoimat, Kaapeliwine K-410
Merivoimat, Kaapeliwine K-411
Rajavartiolaitos, VL Uisko, Turku
Rajavartiolaitos, VL Tursas, Turku
Spirit of Britain, P&O Ferries (GB)
Stena Hollandica, Stena Line (GB)
Master Ice Fern (Cyprus)
M/S Finnarrow, Finnlines
Trawlers in Norway and Iceland

SWIMMING BATHS AND SPAS

Spa Caribia
Spa Eden
Spa Aulanko
Swimming Centre Ulppukka
Impivaara Spa
Tapiola Swimming Bath
Yrjönkätu Swimming Bath
Tropiclandia Spa
Kalajoen Hiekkasärkät
Saariselkä Spa
Vuokatti Sport Centre
Kuntoutuskeskus Kapraka
Vesihelmi Spa
Tampere Swimming Centre
Sillijärven kuntoutuskeskus
Raksila Swimming Bath
Pirkkola Swimming Bath
Kuntoutus- ja liikuntakeskus
Hämeenlinna Swimming Bath
Jäämsänkoski Swimming Bath
Kemijärvi Swimming Bath
Kivimäki Swimming Bath
Lappeenranta Swimming Bath
Pynnikki Swimming Bath
Sotka Swimming Bath

OIL RAFFINERIES AND FUEL STORES

Neste Oy
Teboil Oy
Oilon OY
Gasum Oy
Aspo Oy

RESEARCH CENTRES AND UNIVERSITIES

VTT Tuotekehitys- ja tutkimuslaboratorio
Oulun Yliopisto
Åbo Akademi
AEL / Insko
Pirkanmaan Ammattikorkeakoulu
Tampereen Yliopisto
Taideteollisen Korkeakoulu
Kemian osaamiskeskus
Teknillinen Korkeakoulu
Jyväskylän Yliopisto
Nokia Oyj
Kauhajoen elintarvike ja ympäristötutkimuslaboratorio
Peltosalmens maatalousoppilaitos
Novida - Uudenkaupungin ammattiopisto
MTT - Maa- ja elintarviketalouden tutkimuskeskus
Helsingin Yliopisto
Lappeenrannan teknillinen korkeakoulu
Heinolan seudun ammattiopilaitos
Tampereen tekniillinen yliopisto
Joensuun yliopisto
Turun Yliopisto

PAINT SHOPS AND CHEMICAL STORES

Nor-Maali Oy
STX-telakat
Kankaanpää Works
Maston Oy
Ruukki Oy
Transpoint Oy, ADR-varastot
Fenestra Oy
Taerosol Oy
Pentisol Oy
Technip Offshore OY
Sisu-Auto Oy
Lival Oy
Sandvik Oy
Berner Oy

BIOGAS PLANTS

Päijät-Hämeen Jätehuolto Oy
Biovakka
Topinojan biokaasulaitos
Vambio
ASJ Stormossen biokaasulaitos
Tarastejärven Biokaasupumppaamo
Altia Oy, Biokaasulaitos

POWER PLANTS

Haminan Energia Oy
Kuusankosken aluelämpölaitos
Fortum Power and Heat Oy
HUS, Lohjan sairaala
Lahden Energia
Keravan Energialaitos
Virkkalan Lämpö Oy
Ahveniston lämpövoima
Alhoniuksen lämpökeskus
Hämeen Sähkö / Iittalan lämpö
Hämeenlinnan energialaitos
Jyväskylän energialaitos
Saarijärven energialaitos
Tapiolan lämpö
Tohman lämpö
Hattulan kunta
Kumpuniemien Voima Oy
Meri-Porin voimalaitos

WATER TREATMENT PLANTS

Helsingin Vesi Oy
Mussalon jäteveden puhdistamo
Espoon Vesi, Suomenojan jäteveden puhdistamo
Oulun Vesi Oy, Kurkelanrannan puhdistamo
Kuopion jätevedenpuhdistamo
Lapinlahden jätevedenpuhdistamo
Pariosten puhdistamo
Mussalon Satama (Lieteasema)

HOSPITALS AND LABORATORIES

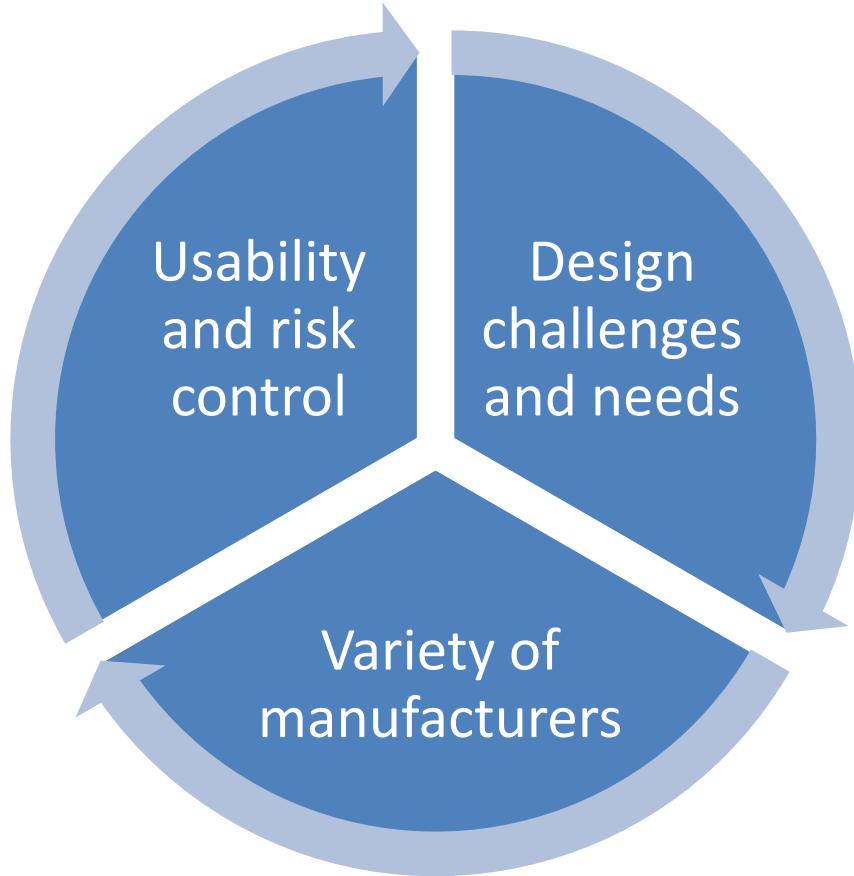
HUS, Peijaksen sairaala
HUS, Lastenlinna
Lapin keskussairaala
TYKS, PET keskus / Magneettikuvaus
Pohjois-Karjalan sairaanhoitopiiri,
keskussairaala
HUS, Biomedicum
Satakunnan Keskussairaala
Porvoon sairaala
Työterveyslaitos
TAYKS, Pirkonlinnan sairaala
Etelä-Karjalan keskussairaala
Kanta-Hämeen keskussairaala
Keskuslaboratorio Oy
Kotkan keskussairaala
SPR / Veripalvelu
Uudenmaan Aluetyöterveyslaitos
Vaasan Keskussairaala
Säkylän terveyskeskus
Keravan terveyskeskus
Lauttasaaren terveysasema
Vantaan Lääkäriasesma
Röntgentutka Oy, Koskimagneetti

Internationalization

- Partnership contract established at the end of 2014 with NAFFCO FZCO, the leading fire safety supplier in the Arab Emirates

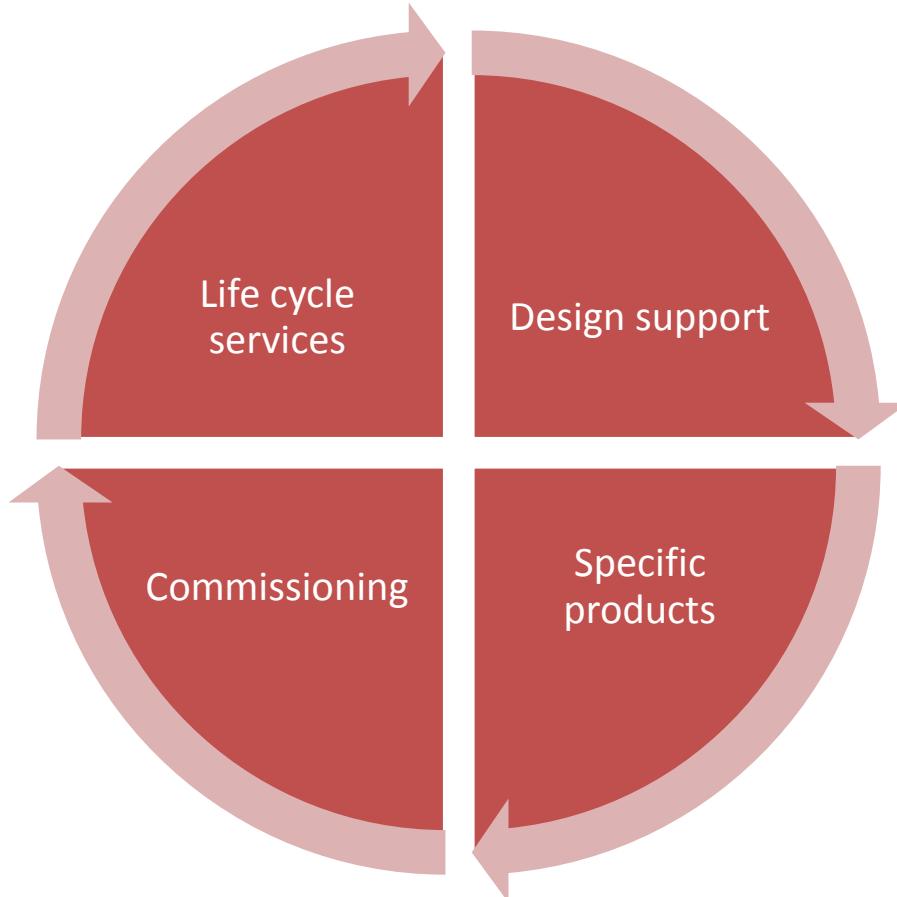


Growing Safety Challenges



- Increasing size and complexity of gas operated systems and sites
- Changes in standards and safety requirements
- Adoption and control of various manufacturer and site specific technologies and procedures
- Demands for risk management and traceable testing
- Safety concerns during site construction

Solutions and approaches



- Support at early stages of safety system design
- Wide selection references, designs and solutions to specific needs
- Resources to research and design a feasible solution
- Testing and calibration documentation available online, anytime
- Support for commissioning and initialization of systems

Detectors

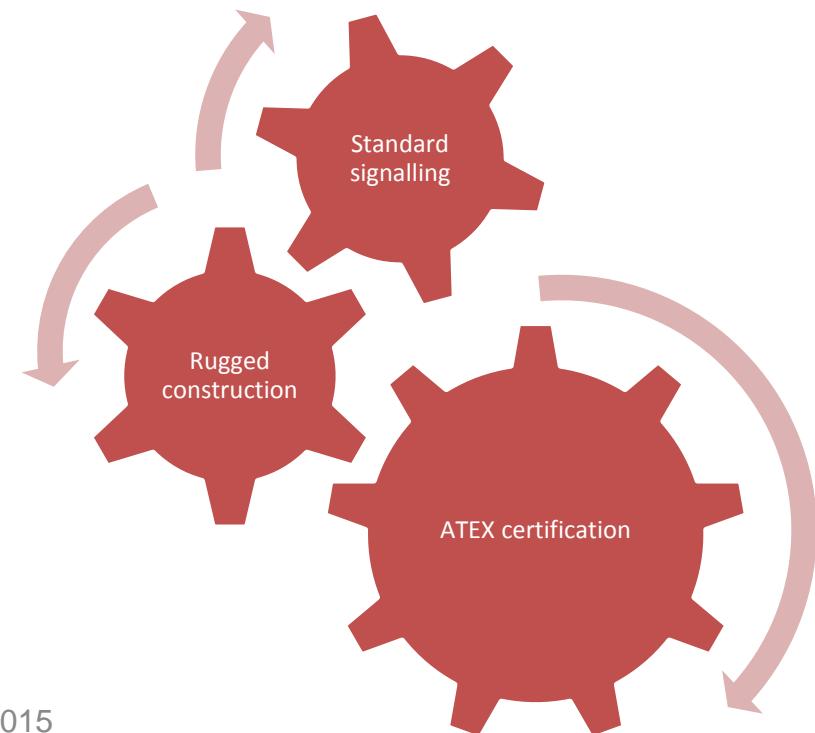
- Installation in ATEX zone 0, 1, 21, 2 and 22, rugged construction and standard signalling for straightforward design and installation
- Non-intrusive calibration with support services relieve maintenance challenges and cost



II 2 G Ex d IIC T6

II 2 D Ex tD A21 T85 °C IP 65

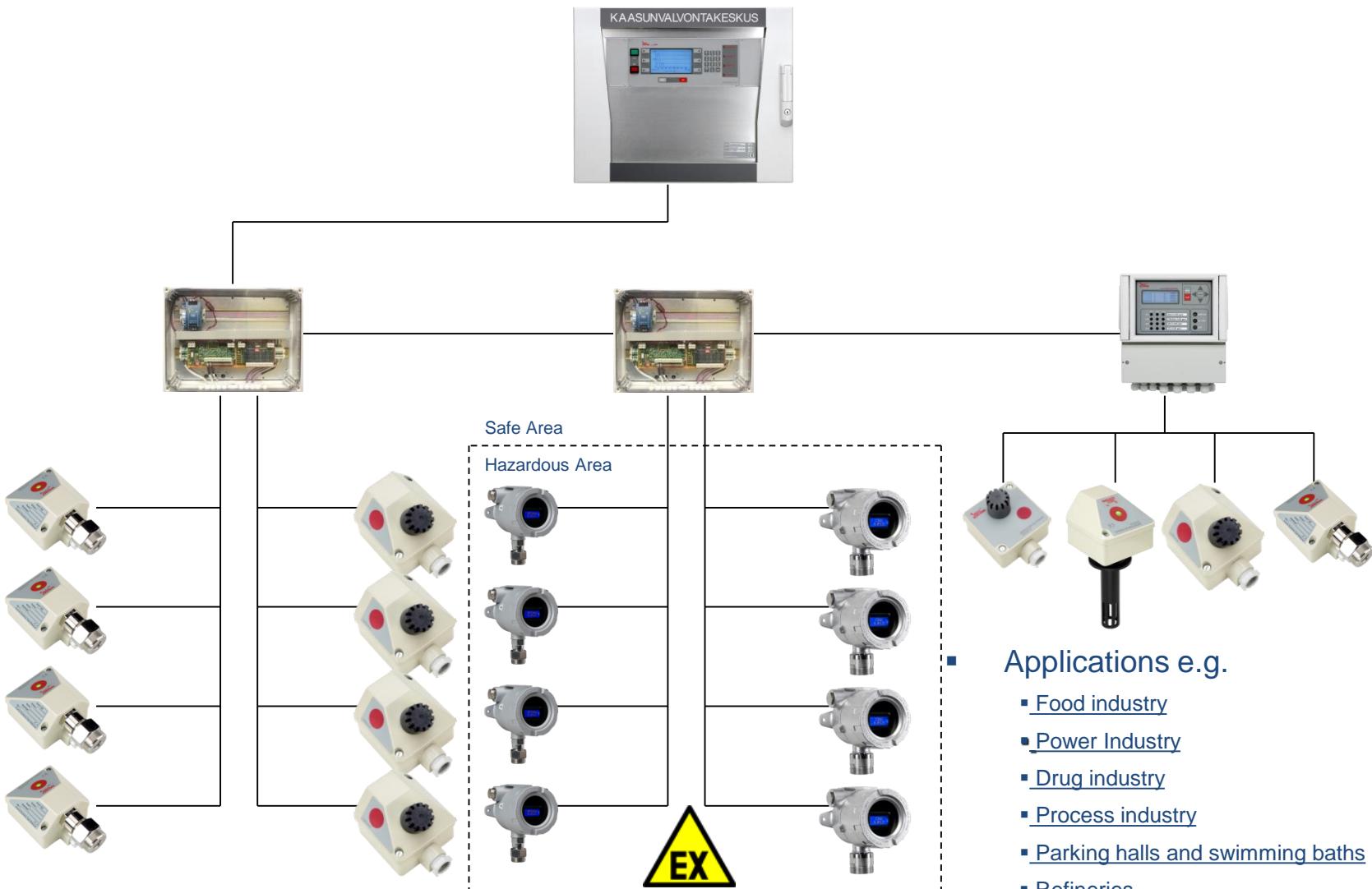
II 1 G Ex ia IIC T4



SCAN Series Controllers



Decentralization



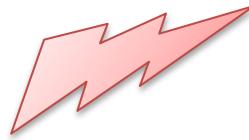
Applications e.g.

- [Food industry](#)
- [Power Industry](#)
- [Drug industry](#)
- [Process industry](#)
- [Parking halls and swimming baths](#)
- [Refineries](#)



IR Communicator 2 ia

for non-intrusive calibration in ATEX zone 0, 1 and 2



IR Communicator 3 (IRC3)

for non-intrusive calibration in safe areas
parameter configuration
reporting



Protection Enclosures

Double skin for splash proof protection
AISI 316



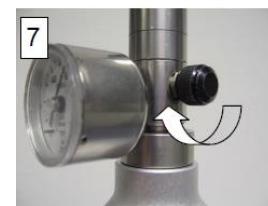
- Wide range of test and certified calibration gases available
- Light weight aluminum cylinders with 34, 58 and 110 normal litre capacities
- Large volume high pressure containers also available
- Easy to use flow valves and regulators
- Detector product specific smart fit sensor head adapters for fast and repeatable test and service work



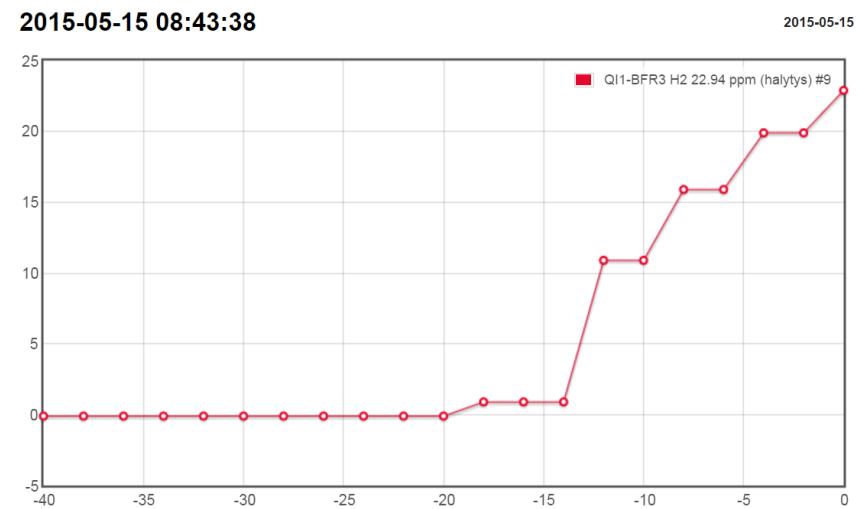
6

COMB.
19.9%LEL

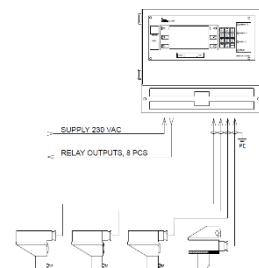
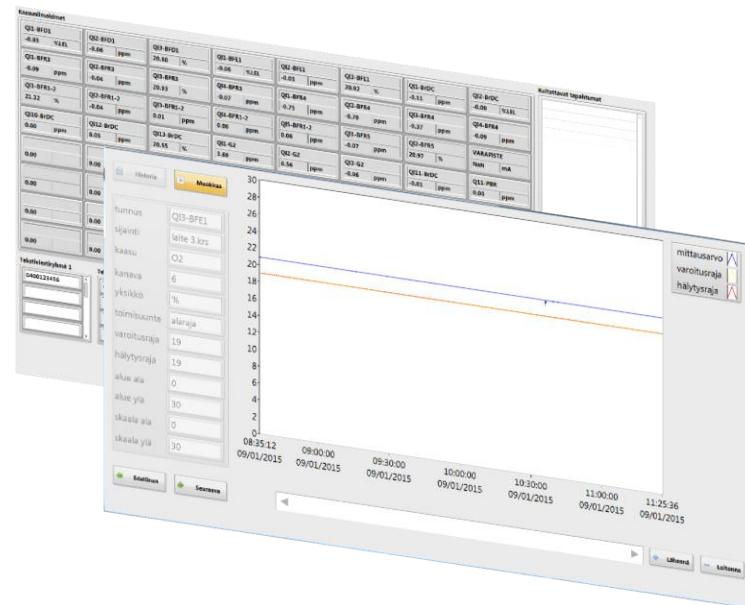
0,5...1 l/min 2 min
1 % CH₄ = 17...23 % LEL
2,5 % CH₄ = 45...55 % LEL
→ OK



- Calibration reports
- Online documentation
- Gas detection events
- Maintenance and operation logs



- PC based remote displays and datalogging solutions
- Field buses, ethernet and GSM SMS communication



System Design and Project Documentation

Product Support Materials and Documentation

- Technical product brochures
- Manuals
- Application references
- Website

Survey and documentation of Customer Needs

- Acquaintance of site
- Evaluation of site hazards and risks
- Evaluation of possible safety solutions to lower risk
- Interfaces and site automation systems

Quotation Documentation

- Solution description, how the proposed equipment lowers the risk
- Cost estimation, maintenance evaluation
- Delivery and commissioning schedule

Delivery and Installation Documentation

- General Arrangement
- Product user manuals and installation instructions
- System cabling and interface connection diagrams

Installation Inspection and Commissioning Support

- Transferring responsibility from installing party to user party
 - Installation report
 - Commissioning report



On-site perspectives

On-site Service Work

- Preparation
- Permissions
- Proof and bump tests
- Documentation
- Responsibility

Calibration and Maintenance Principles

- High and low calibration points, measurement span versus alarm limits
- Testing versus calibration, when to calibrate, why to test

Test Gas and Calibration Equipment Handling, Safety

- Pressurized containers
- Regulator, air flow, adapter and hose
- Gas selection, gas mixtures with oxygen or nitrogen balance
- Direct actuation of safety measures in case of alarm
- Disabling alarms and removal of them
- Personal protection and awareness of possible danger



Authorization

- Principles and purpose
 - Responsibilities and possibilities
 - Safety
- Collection of contact information
 - Electronic form
- Preparation of authorization
 - Authorization number
- Delivery of authorization licenses
 - Personal license card
 - License number is used as calibration operator identifier in IR communicator 3
 - License holder is responsible for correct calibration and parameter operations
 - License number is shown on calibration reports to identify operator, which is mandatory for safety related equipment
 - Equipment serial number and calibration operator identifier are needed to identify possible causes of malfunction





Thank You!